

UNITED STATES DISTRICT COURT  
EASTERN DISTRICT OF PENNSYLVANIA

FEDERAL TRADE COMMISSION, *et al.*,

Plaintiffs,

v.

AMERICAN FUTURE SYSTEMS, INC., *et al.*,

Defendants.

CIVIL ACTION  
NO. 20-2266

**FOURTH AMENDED SCHEDULING ORDER**

**AND NOW**, this 9th day of January 2023, upon consideration of Plaintiffs Federal Trade Commission and Commonwealth of Pennsylvania's Joint Motion to Modify Third Amended Scheduling Order (Doc. No. 267), Defendants American Future Systems, Inc., Progressive Business Publications of New Jersey, Inc., and Edward Satell's Response in Opposition (Doc. No. 270), Defendants International Credit Recovery, Inc., Richard Diorio, Jr., and Cynthia Powell's Response in Opposition (Doc. No. 272) and Plaintiffs' Reply (Doc. No. 273), it is **ORDERED** that Plaintiffs' Joint Motion to Modify Third Amended Scheduling Order (Doc. No. 267) is **GRANTED IN PART AND DENIED IN PART**. It is **ORDERED** as follows:

1. Plaintiffs' request for incremental deadlines (Doc. No. 267-1 at 4-5) is **DENIED**.
2. Plaintiffs' request to prohibit the parties from propounding additional written discovery (Doc. No. 267-1 at 5) is **DENIED**.
3. Plaintiffs' request to prohibit the parties from scheduling more than one deposition on the same day (Doc. No. 267-1 at 5) is **DENIED**.

It is **FURTHER ORDERED** that the Third Amended Scheduling Order dated July 15, 2022 (Doc. No. 216) is **AMENDED** as follows:

1. The parties shall appear for mediation before U.S. Magistrate Judge Scott W. Reid on **January 23, 2023 at 10:00 a.m.** in Room 3042, U.S. Courthouse, 601 Market Street, Philadelphia, Pennsylvania. The parties and/or persons with full authority to settle must accompany counsel to the mediation unless excused in advance by Judge Reid.

2. All fact discovery shall be completed by **March 13, 2023**.

3. Counsel for each party shall serve upon counsel for every other party the information referred to in Federal Rule of Civil Procedure 26(a)(2)(B) by expert report no later than **April 7, 2023**. If the evidence is intended solely to contradict or rebut evidence on the same subject matter identified by another party, counsel shall serve the information on counsel for every other party no later than **April 21, 2023**. Expert depositions, if any, shall be concluded no later than **May 8, 2023**.

4. Any party expecting to offer opinion testimony from lay witnesses pursuant to Federal Rule of Evidence 701 with respect to the issues of liability and damages shall, within the time required for submission of information and/or reports for expert witnesses on liability and damages set forth in the preceding paragraph, serve opposing parties with concise details and/or documents covering the lay opinions of the Rule 701 witnesses, including the identity of each witness offering the expert opinion, the substance and the basis for each opinion.

5. All motions for summary judgment and Daubert Motions, if any, shall be filed no later than **June 5, 2023**, and responses to any such motions shall be filed no later than **June 26, 2023**. Motions for summary judgment and responses shall be filed in the form prescribed in Judge Slomsky's Scheduling and Motion Policies and Procedures, a copy of which can be found at [www.paed.uscourts.gov](http://www.paed.uscourts.gov).

6. On or before **June 19, 2023**, counsel for each party shall serve upon counsel for every other party:

- (a) a copy of each exhibit the party expects to offer at trial, together with an index of all trial exhibits marked with consecutive numbers;
- (b) the curriculum vitae for each expert witness to testify;
- (c) proposed stipulations; and
- (d) a specific designation of each discovery item expected to be offered into evidence.

7. No later than **July 3, 2023**, the parties shall file their pretrial memoranda. Each party's pretrial memorandum shall include the following instructions:

- (a) a detailed factual summary of the party's contentions;
- (b) the identify of each fact, liability, and damages witness to be called at trial with a statement of the nature of the expected testimony (witnesses not listed may not be called by that party in its case-in-chief);
- (c) the identity of each expert witness to be called at trial with a concise statement of each opinion to be offered by the expert;
- (d) a curriculum vitae for each expert witness;
- (e) designation of videotaped trial testimony;
- (f) designation of deposition testimony to be offered at trial specifying witness, pages, and line numbers;
- (g) a list of each item of monetary damages claimed, including, as appropriate, computations of lost earnings and loss of future earning capacity, medical expenses, property

damage, and any other economic loss; or, if relief other than monetary damages is sought, information adequate for framing an order granting the relief sought;

(h) stipulations, if any;

(i) objections to and the grounds for the objections to the admissibility of any item of evidence expected to be offered by another party; and

(j) a statement of any anticipated legal issues on which the Court will be required to rule.

8. All motions in limine and any other pretrial motions shall be filed no later than **July 17, 2023**. Responses, if any, shall be filed no later than **July 24, 2023**.

9. Prior to the final pretrial conference, counsel shall confer regarding stipulations and exhibits. Counsel shall resolve, if possible, objections to exhibits and witnesses. Failure to confer shall result in the imposition of sanctions.

10. A final pretrial conference will be held on **July 31, 2023 at 2:30 p.m. in Chambers (Room 13614)**.

11. At the final pretrial conference, the parties shall provide the Court with one copy of each exhibit and three copies of a schedule of exhibits which shall briefly describe each exhibit. At the commencement of trial, the parties shall provide the Court with copies of each exhibit. Exhibits shall be arranged and tabbed in a ring binder.

12. At the final pretrial conference, counsel shall be prepared to argue pending motions in limine, and objections to witnesses and exhibits. Counsel shall be prepared to state their objections to witnesses and exhibits, and to respond to opposing counsel's objections. It is expected that counsel will have complied with the requirement to confer regarding witnesses and

exhibits set forth in paragraphs 10 and 11, leaving for the Court only those objections the parties could not resolve.

13. Only those exhibits, discovery items, and expert witnesses identified in the manner set forth in this Order shall be considered for admission into evidence at trial.

14. No later than **July 17, 2023**, any party objecting to deposition testimony shall file the objections, setting forth the page and line numbers of the challenged testimony and a clear statement of the basis for each objection. The objecting party must provide the Court with a copy of the portions of the deposition transcript with the challenged testimony highlighted. Failure to comply with these requirements shall constitute a waiver of all objections.

15. This case will be listed for trial on **September 25, 2023 at 9:30 a.m. in Courtroom 13A**. Counsel and all parties shall be prepared to commence trial on that date. All counsel are **attached** for trial.

16. If a witness may be unavailable at the time of trial in the manner defined in Federal Rule of Civil Procedure 32(a)(4), the Court expects use of oral or videotape depositions at trial of any witness whose testimony a party believes essential to the presentation of that party's case, whether that witness is a party, a non-party or an expert. The unavailability of any such witness will not be a ground to delay the commencement or progress of an ongoing trial. In the event a deposition is to be offered, the offering party shall file with the Court, no later than ten (10) business days prior to the commencement of the trial, a copy of the deposition, but only after all efforts have been made to resolve objections with other counsel. Unresolved objections shall be presented in the manner prescribed in paragraph 16.

For all filings submitted and conferences held pursuant to this scheduling order, and for all pretrial and trial proceedings referred to herein, counsel shall follow Judge Slomsky's Policies and Procedures, a copy of which can be found online at [www.paed.uscourts.gov](http://www.paed.uscourts.gov).

BY THE COURT:

/s/ Joel H. Slomsky  
JOEL H. SLOMSKY, J.